## Message Text

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**ACTION EB-07** 

INFO OCT-01 ARA-06 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

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P R 082240Z JAN 75 FM AMEMBASSY LIMA TO SECSTATE WASHDC PRIORITY 3458 INFO AMEMBASSY BUENOS AIRES AMEMBASSY QUITO

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EO 11652: N/A TAGS: EAIR, PE

SUBJECT: CIVAIR CONSULTATIONS

- 1. FOLLOWING IS REPORT OF FIRST MEETING JANUARY 8.
- 2. RE EXTENSION EFFECTIVE DATE RESTRICITIONS ON BRANIFF, BERCHEMEYER SAID HE HAS AUTHORIZED BRANIFF OPERATIONS CONTINUE UNIMPEDED PENDING ISSUANCE SUPREME RESOLUTION GRANTING EXTENSION WHICH NOT YET SIGNED BUT WHICH HE SAID WILL BE SHORTLY. HE ASSURED USDEL THERE WAS NO PROBLEM.
- 3. USDEL OPENED DISCUSSION BY STATING THAT IT WAS FIRST NECESSARY DETERMINE WHETHER PERU POSITION REMAINED THAT THERE COULD BE NO CHANGE IN RESTRICTIONS CONTAINED IN BRANIFF PERMIT. THIS QUESTION WAS CENTRAL BECAUSE USG COULD NOT ACCEPT THESE RESTRICTIONS. AFTER SOME DISCUSS SION, DURING WHICH USDEL STRESSED THAT BOTH SIDES WOULD HAVE TO TRY TO MEET THE OTHER'S NEEDS AND THAT US CONVINCED THERE WAS SOME WAY MEET PERU'S NEEDS OTHER THAN BY RESTRICTING BRANIFF, PERU DEL SAID IT WILLING CONSIDER AN APPROACH WHICH WOULD FOCUS ON BENEFITS FOR PERU IN LIEU OF RESTRICTIONS ON BRANIFF. IT ASKED WHAT PROPOSALS US HAD TO MAKE IN THIS REGARD. WE SAID WE PREPARED CONSIDER MAKING PROPOSALS BUT BECAUSE SUBJECT WAS DIFFICULT ONE FOR LIMITED OFFICIAL USE

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US, WE WANTED HAVE BETTER IDEAN WHAT PERU'S NEEDS MIGHT

BE. WE SAID, FOR EXAMPLE, NEED MIGHT BE FOR AIRCRAFT AND ADDITIONAL CAPACITY, OR ADDITIONAL ROUTE RIGHTS, OR ASSISTANCE IN AEROPERU MARKETING. PERU DEL SAID IT WOULD CONSIDER THIS FURTHER. WE ALSO SAID THAT PAYMENT OF MONEY TO PERU WFC NOT ACCEPTABLE TO USG AS A FORM OF COMPENSATION. BERCHEMEYER AGREED THAT MENEY WAS NOT THE ONLY FORM OF COMPENSATION, BUT DID NOT SAY WHETHER THIS DEMAND WOULD BE DROPPED.

- 4. WE ALSO TABLED PAPER INCORPORATING BASE FREQUENCY/ROUT-INGS AND PRESCREENING CONCEPTS FPER DRAFT WORKED OUT IN WASHINGTON. PERU DEL SAID IT WOULD HAVE TO STUDY.
- 5. COMMENT: WE HAD DECIDED BEFOREHAND NOT TO MAKE OPENING STATEMENT (STATE 933) UNLESS IT BECOMES EVIDENT THERE IS NO FLEXIBILITY IN PERU POSITION, AND THEN TO MAKE STATEMENT PRIVATELY TO BERCKEMEYER. ALTHOUGH FIRST MEETING IS ENCOURAGING INDICATION THAT A NEGOTIATED SOLUTION MAY BE POSSIBLE, PERU DEL HAS SO FAR ONLY INDICATED IT DOES NOT RULE OUT US APPROACH. BARNEBEY

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